

### ZTR transformers will be supplied to Argentina

“Zaporozhtransformator” PJSC (ZTR) has signed a contract with ceding company in Argentina Transener S.A. Three transformers rated for power 300 MVA, 500/138/34,5–13,8 kV for substations El Bracho, Rosario Oeste, Henserson will be manufactured by ZTR in accordance with contract conditions.

Bidding as for equipment supply performed by the company in Argentina took place in May of the year 2013. Brazilian transformer manufacturers such as Toshiba and ABB took part in bidding



along with ZTR. As the result supply was awarded to ZTR due to optimum quotation as well as terms of delivery.

«Transener S.A. is to be the operator of 500 kV transmission line in Argentina, – **mentions Galiya KOSHKINA, the Head of Sales office to Foreign Countries of “ZTR” PJSC.** – ZTR collaborates with the company for the last 15 years and has supplied approximately 2.5 GVA of the transformer equipment. Within the years of partnership Transener S.A. made sure in reliability of the equipment manufactured by ZTR as well as high technical level of the company staff. These factors have become the main cause to award another supply».

Transformer dispatch is scheduled for June of the year 2014.

### Up-to-date designs were represented by ZTR at International Conference in Turkmenistan

“Zaporozhtransformator” PJSC (ZTR) took part in the sixth International exhibition as well as Scientific conference “Basic directions of power industry development of Turkmenistan of the year 2013”. Ashkhabad exhibition is associated with the Day of specialists of oil-and-gas, energy industry and geological branches of Turkmenistan.



Organization was performed by Ministry of Energy and Industry of Turkmenistan as well as Chamber of Commerce and Industry of Turkmenistan. Companies and enterprises from 20 world countries took part in forum, representatives of different branches represented their designs, equipment and technical decisions. Production of “Zaporozhtransformator” PJSC was widely represented among them.

ZTR specialists mention that exhibition gives the opportunity to meet not only the customers and representatives of Turkmenistan Energy Ministry and also demonstrate broad spectrum of modern power technologies capable to satisfy fast increasing market of the country.

«Capacity of Turkmenistan power system is increased sequentially, – **mentioned Yevgeniy BURMAKOV, the Head of Sales Office to Kazakhstan, Middle Asia and Transcaucasia of “ZTR” PJSC.** – In accordance with “Concept of electrical power industry of Turkmenistan for the years 2013–2020” issued in the year 2013 the following is planned: development of generating branch of the country – construction of new and reconstruction of the acting of gas-turbine power stations as well as extension of power transmission – construction of new high voltage LEP 220-500kV. “Zaporozhtransformator” PJSC will take part in tenders on the equipment delivery for the new objects which are now under construction».

ZTR representatives represented up-to-date company designs at scientific conference arranged within the exhibition. Actual issues of the development of country electrical power system considering growth of its international importance, implementation of the latest technologies within energy efficiency branch, application of power alternative sources and etc. were discussed at the conference.



Successful ZTR participation in international forum gives new opportunities to improve company positions as well as to arrange business relation with the potential business-partners and customers.

# The tender has been won for Stakhanovsk Ferroalloy Plant

“Zaporozhtransformator” (ZTR) PJSC has won tender on delivery of electrical transformer rated for power 16MVA voltage class 10kV for needs of “Stakhanovskiy ferroalloy plant” PJSC. Competition was performed by commercial bank “PrivatBank” (Ukraine) in November of the year 2013.

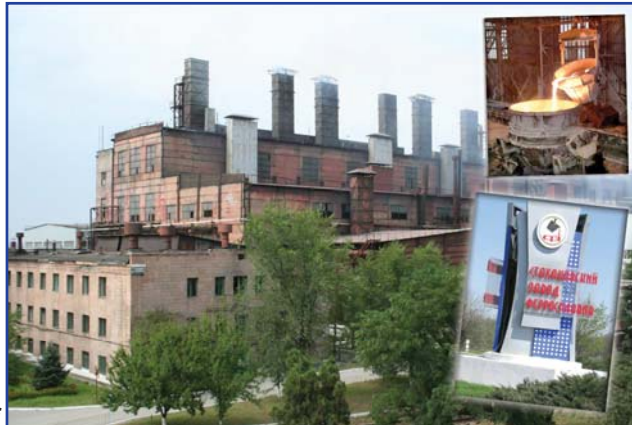
“Electrical plant” JSC (RF), “Delta Trafo” (RF) JSC were the main rivals of “ZTR” PJSC. As the result of intensive competitive activity ZTR has won tender due to execution of all requirements of production structural peculiarities, confirmation of all required terms of delivery and quotations as well as service rendering of maintenance within complete period of operation.

«It is the first delivery of equipment for “Stakhanovskiy ferroalloy plant” PJSC, – **mentioned the Head of sales office in Ukraine, Byelorussia and Moldova of “ZTR” PJSC, Galina KARYAKA.** – Execution of all contract conditions in whole volume is important to start successful and efficient collaboration. Transformer

will be manufactured by means of unique ZTR technology considering individual requirements of the customer».

During negotiations ZTR specialists based on experience of reference list of the year 2012 was taken as for Nicopolskiy ferroalloy plant, which is included into structure of Commercial Bank “PrivatBank”. Transformer rated for power 40MVA 150kV was manufactured and delivered by ZTR. Order was performed at high technical level and within record tight schedule. Nowadays transformer manufactured by “ZTR” PJSC is successfully operated by the customer. Decision as for selection of the transformer supplier according to new tender was made on the ground of this significant fact.

At present “ZTR” specialists are under the process as for signing contract for the equipment delivery for “Stakhanovskiy ferroalloy plant” PJSC.



## Correspondence to the National Quality Management System Standard was confirmed by ZTR

“Zaporozhtransformator” PJSC (ZTR) was successfully audited as for correspondence to DSTU 9001:2009 on the quality management system in the Ukrainian certification system UkrSEPRO.

Main production workshops and services of the company were audited. Audit was performed by state company “Body of certification UkrNIIMet-SERT” (Ukraine, Kharkov).

«ZTR was successfully audited and has confirmed correspondence to the National Quality Management Standard DSTU 9001:2009, – **mentioned Dmitriy IVANOV, the Head of Quality Department of “ZTR” PJSC.** – Certification organization paid particular attention to unique business-project system acting at the company. Due to this system administration of the



Ukr SEPRO

company outlines long-term strategic projects as well as follows their implementation».

Collaboration of “Zaporozhtransformator” PJSC and UkrNIIMet-SERT has been started since 1996. In accordance with the results of inspection no non-conformities as well as remarks were detected at the factory this year. Auditor has mentioned qualitative implementation of organizational and technical innovations and characterized ZTR as dynamic developing company.

For the present time ZTR has started preparation for realization of business-project “Company preparation to re-certification according to international standard ISO 9001:2015”, implementation of which will cause the revision of management system acting at the factory.

## ZTR transformers will be delivered to Kazakhstan

Agreement for the equipment delivery for distributive company Altai Zharyk (Almaty, Kazakhstan) was signed by “Zaporozhtransformator” PJSC (ZTR). Two line transformers rated for power 40 MVA voltage class 10 kV for S/S “Kaskilen” will be manufactured by ZTR according to agreement conditions.

In February of the year 2013 distributive company of Kazakhstan took part in tender among the world manufacturers of the transformer equipment. Terms of manufacturing as well as



dispatch of the transformers, reliability of constructions and components were the main requirements for the customer. Considering long-term experience of Altai Zharyk and ZTR collaboration as well as confirmation of order execution within specified terms distributive company has selected “ZTR” PJSC.

«Altai Zharyk is to reliable partner of “Zaporozhtransformator” PJSC for more than 10 years, – **mentioned Sales Director of “ZTR” PJSC Alexandr TSIER.** – ZTR has delivered more than 50 transformers of different power to the energy objects of Almaty city».

Transformer is to be dispatched in the 1st quarter of the year 2014.